

## **ANEXO 4**

### **PROYECCIONES FINANCIERAS**

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                    | 2003<br>1      | 2004<br>2        | 2005<br>3        | 2006<br>4        | 2007<br>5        | 2008<br>6        |
|-----------------------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| <b>BALANCE GENERAL</b>            |                |                  |                  |                  |                  |                  |
| <b>ACTIVO</b>                     |                |                  |                  |                  |                  |                  |
| Efectivo Disponible               | 0              | 0                | 87.465           | 440.725          | 465.083          | 459.644          |
| Cuentas de Reserva                | 0              | 8.067            | 17.772           | 22.497           | 24.631           | 37.438           |
| IVA por Recuperar                 | 46.042         | 35.387           | 13.037           | 32.054           | 8.519            | 14.417           |
| <b>Total Activo Circulante</b>    | <b>46.042</b>  | <b>43.454</b>    | <b>118.275</b>   | <b>495.276</b>   | <b>498.233</b>   | <b>511.499</b>   |
| Activo Fijo Bruto                 | 459.897        | 1.725.302        | 2.846.547        | 2.963.993        | 3.789.739        | 5.219.439        |
| Depreciación Acumulada            | 0              | 0                | 16.425           | 79.717           | 190.802          | 307.411          |
| <b>Total Activo Fijo Neto</b>     | <b>459.897</b> | <b>1.725.302</b> | <b>2.830.122</b> | <b>2.884.277</b> | <b>3.598.937</b> | <b>4.912.028</b> |
| Otros Activos                     | 427.969        | 523.254          | 597.923          | 1.242.841        | 1.302.554        | 1.339.570        |
| Amortización Acumulada            | 0              | 0                | 15.285           | 34.098           | 55.784           | 103.266          |
| <b>Total Activos Diferidos</b>    | <b>427.969</b> | <b>523.254</b>   | <b>582.639</b>   | <b>1.208.743</b> | <b>1.246.770</b> | <b>1.236.304</b> |
| <b>Total Activo</b>               | <b>933.908</b> | <b>2.292.010</b> | <b>3.531.036</b> | <b>4.588.295</b> | <b>5.343.940</b> | <b>6.659.831</b> |
| <b>PASIVO</b>                     |                |                  |                  |                  |                  |                  |
| <b>Pasivo Circulante</b>          |                |                  |                  |                  |                  |                  |
| Creditos a corto Plazo            | 0              | 1.041.736        | 2.441.496        | 2.834.738        | 555.669          | 2.188.355        |
| Cuentas por Pagar                 | 0              | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar  | 0              | 9.146            | 15.212           | 4.252            | 5.439            | 16.445           |
| <b>Total Pasivo Circulante</b>    | <b>0</b>       | <b>1.050.882</b> | <b>2.456.708</b> | <b>2.838.991</b> | <b>561.108</b>   | <b>2.204.799</b> |
| <b>Pasivo a Largo Plazo</b>       |                |                  |                  |                  |                  |                  |
| ISR diferido a largo plazo        | 0              | 0                | 0                | 0                | 0                | 0                |
| Reserva Mantenimiento Mayor       | 0              | 8.067            | 17.772           | 22.497           | 24.631           | 37.438           |
| Impuesto a Largo Plazo            | 0              | 0                | 0                | 0                | 2.865.744        | 2.686.041        |
| <b>Total Pasivo a Largo Plazo</b> | <b>0</b>       | <b>8.067</b>     | <b>17.772</b>    | <b>22.497</b>    | <b>2.890.375</b> | <b>2.723.479</b> |
| <b>Total Pasivo</b>               | <b>0</b>       | <b>1.058.949</b> | <b>2.474.481</b> | <b>2.861.488</b> | <b>3.451.483</b> | <b>4.928.278</b> |
| <b>CAPITAL CONTABLE</b>           |                |                  |                  |                  |                  |                  |
| Capital Social                    | 933.908        | 1.233.061        | 1.233.061        | 1.940.805        | 2.265.488        | 2.265.488        |
| Resultado del Ejercicio           | 0              | 0                | -176.506         | -37.492          | -159.032         | -160.905         |
| Resultado Acumulado Neto          | 0              | 0                | 0                | -176.506         | -213.998         | -373.031         |
| Dividendos Decretados             | 0              | 0                | 0                | 0                | 0                | 0                |
| <b>Total Capital Contable</b>     | <b>933.908</b> | <b>1.233.061</b> | <b>1.056.555</b> | <b>1.726.807</b> | <b>1.892.457</b> | <b>1.731.552</b> |
| <b>Total Pasivo + Capital</b>     | <b>933.908</b> | <b>2.292.010</b> | <b>3.531.036</b> | <b>4.588.295</b> | <b>5.343.940</b> | <b>6.659.831</b> |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                    | 2009<br>7        | 2010<br>8        | 2011<br>9        | 2012<br>10       | 2013<br>11       | 2014<br>12       |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>BALANCE GENERAL</b>            |                  |                  |                  |                  |                  |                  |
| <b>ACTIVO</b>                     |                  |                  |                  |                  |                  |                  |
| Efectivo Disponible               | 443.199          | 443.199          | 584.035          | 801.735          | 1.037.088        | 1.307.286        |
| Cuentas de Reserva                | 56.882           | 343.654          | 422.514          | 503.571          | 537.539          | 555.272          |
| IVA por Recuperar                 | 789              | 0                | 0                | 0                | 0                | 9.311            |
| <b>Total Activo Circulante</b>    | <b>500.871</b>   | <b>786.854</b>   | <b>1.006.549</b> | <b>1.305.305</b> | <b>1.574.627</b> | <b>1.871.868</b> |
| Activo Fijo Bruto                 | 5.740.107        | 5.740.107        | 5.740.107        | 5.740.107        | 5.740.107        | 5.816.528        |
| Depreciación Acumulada            | 458.426          | 671.603          | 906.294          | 1.140.001        | 1.373.709        | 1.607.416        |
| <b>Total Activo Fijo Neto</b>     | <b>5.281.680</b> | <b>5.068.504</b> | <b>4.833.813</b> | <b>4.600.105</b> | <b>4.366.398</b> | <b>4.209.112</b> |
| Otros Activos                     | 1.354.694        | 1.354.694        | 1.354.694        | 1.354.694        | 1.354.694        | 1.682.855        |
| Amortización Acumulada            | 153.236          | 204.816          | 257.083          | 309.351          | 361.618          | 413.885          |
| <b>Total Activos Diferidos</b>    | <b>1.201.457</b> | <b>1.149.878</b> | <b>1.097.611</b> | <b>1.045.343</b> | <b>993.076</b>   | <b>1.268.970</b> |
| <b>Total Activo</b>               | <b>6.984.009</b> | <b>7.005.235</b> | <b>6.937.972</b> | <b>6.950.754</b> | <b>6.934.101</b> | <b>7.349.950</b> |
| <b>PASIVO</b>                     |                  |                  |                  |                  |                  |                  |
| <b>Pasivo Circulante</b>          |                  |                  |                  |                  |                  |                  |
| Creditos a corto Plazo            | 3.025.225        | 0                | 0                | 0                | 0                | 0                |
| Cuentas por Pagar                 | 0                | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar  | 8.696            | 0                | 0                | 0                | 0                | 0                |
| <b>Total Pasivo Circulante</b>    | <b>3.033.921</b> | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Pasivo a Largo Plazo</b>       |                  |                  |                  |                  |                  |                  |
| ISR diferido a largo plazo        | 0                | 0                | 0                | 0                | 0                | 0                |
| Reserva Mantenimiento Mayor       | 56.882           | 91.777           | 78.269           | 114.900          | 100.662          | 82.673           |
| Fondo a Largo Plazo               | 2.190.116        | 5.166.975        | 5.067.863        | 4.859.330        | 4.551.980        | 4.129.751        |
| <b>Total Pasivo a Largo Plazo</b> | <b>2.246.998</b> | <b>5.258.752</b> | <b>5.146.132</b> | <b>4.974.229</b> | <b>4.652.643</b> | <b>4.212.424</b> |
| <b>Total Pasivo</b>               | <b>5.280.919</b> | <b>5.258.752</b> | <b>5.146.132</b> | <b>4.974.229</b> | <b>4.652.643</b> | <b>4.212.424</b> |
| <b>CAPITAL CONTABLE</b>           |                  |                  |                  |                  |                  |                  |
| Capital Social                    | 2.265.488        | 2.265.488        | 2.265.488        | 2.265.488        | 2.265.488        | 2.679.381        |
| Resultado del Ejercicio           | -28.462          | 43.394           | 45.356           | 184.685          | 304.934          | 442.175          |
| Resultado Acumulado Neto          | -533.936         | -562.398         | -519.004         | -473.648         | -288.964         | 15.970           |
| Dividendos Decretados             | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Capital Contable</b>     | <b>1.703.090</b> | <b>1.746.484</b> | <b>1.791.839</b> | <b>1.976.524</b> | <b>2.281.458</b> | <b>3.137.526</b> |
| <b>Total Pasivo + Capital</b>     | <b>6.984.009</b> | <b>7.005.235</b> | <b>6.937.972</b> | <b>6.950.754</b> | <b>6.934.101</b> | <b>7.349.950</b> |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                    | 2015<br>13       | 2016<br>14       | 2017<br>15       | 2018<br>16       | 2019<br>17       | 2020<br>18       |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>BALANCE GENERAL</b>            |                  |                  |                  |                  |                  |                  |
| <b>ACTIVO</b>                     |                  |                  |                  |                  |                  |                  |
| Efectivo Disponible               | 1.608.998        | 1.422.431        | 694.159          | 369.458          | 1.047.450        | 58.538           |
| Cuentas de Reserva                | 505.414          | 604.150          | 742.953          | 862.278          | 343.974          | 997.096          |
| IVA por Recuperar                 | 18.975           | 2.492            | 0                | 0                | 0                | 0                |
| <b>Total Activo Circulante</b>    | <b>2.133.387</b> | <b>2.029.074</b> | <b>1.437.112</b> | <b>1.231.736</b> | <b>1.391.423</b> | <b>1.055.634</b> |
| Activo Fijo Bruto                 | 6.717.503        | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        |
| Depreciación Acumulada            | 1.837.010        | 2.071.100        | 2.361.500        | 2.674.353        | 2.987.205        | 3.300.058        |
| <b>Total Activo Fijo Neto</b>     | <b>4.880.493</b> | <b>4.942.623</b> | <b>4.652.223</b> | <b>4.339.370</b> | <b>4.026.517</b> | <b>3.713.664</b> |
| Otros Activos                     | 1.846.391        | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        |
| Amortización Acumulada            | 466.152          | 537.723          | 619.515          | 706.969          | 794.424          | 881.878          |
| <b>Total Activos Diferidos</b>    | <b>1.380.239</b> | <b>1.393.610</b> | <b>1.311.818</b> | <b>1.224.364</b> | <b>1.136.909</b> | <b>1.049.454</b> |
| <b>Total Activo</b>               | <b>8.394.119</b> | <b>8.365.306</b> | <b>7.401.153</b> | <b>6.795.469</b> | <b>6.554.849</b> | <b>5.818.753</b> |
| <b>PASIVO</b>                     |                  |                  |                  |                  |                  |                  |
| <b>Pasivo Circulante</b>          |                  |                  |                  |                  |                  |                  |
| Creditos a corto Plazo            | 1.132.762        | 1.672.359        | 1.888.388        | 0                | 0                | 0                |
| Cuentas por Pagar                 | 0                | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar  | 11.041           | 6.103            | 2.310            | 0                | 0                | 0                |
| <b>Total Pasivo Circulante</b>    | <b>1.143.803</b> | <b>1.678.462</b> | <b>1.890.698</b> | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Pasivo a Largo Plazo</b>       |                  |                  |                  |                  |                  |                  |
| ISR diferido a largo plazo        | 0                | 0                | 0                | 0                | 0                | 0                |
| Reserva Mantenimiento Mayor       | -4.453           | 1.356            | 26.532           | 53.659           | 105.860          | 202.188          |
| Provisión a Largo Plazo           | 3.541.898        | 2.754.996        | 1.720.217        | 2.622.581        | 1.377.012        | 0                |
| <b>Total Pasivo a Largo Plazo</b> | <b>3.537.445</b> | <b>2.756.352</b> | <b>1.746.748</b> | <b>2.676.240</b> | <b>1.482.872</b> | <b>202.188</b>   |
| <b>Total Pasivo</b>               | <b>4.681.249</b> | <b>4.434.815</b> | <b>3.637.446</b> | <b>2.676.240</b> | <b>1.482.872</b> | <b>202.188</b>   |
| <b>CAPITAL CONTABLE</b>           |                  |                  |                  |                  |                  |                  |
| Capital Social                    | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        |
| Resultado del Ejercicio           | 569.318          | 675.767          | 860.678          | 1.049.681        | 1.322.206        | 1.592.037        |
| Resultado Acumulado Neto          | 458.146          | 569.318          | 217.621          | 384.141          | 1.064.364        | 1.339.121        |
| Dividendos Decretados             | 0                | 458.146          | 1.027.464        | 694.159          | 369.458          | 1.047.450        |
| <b>Total Capital Contable</b>     | <b>3.712.870</b> | <b>3.930.492</b> | <b>3.763.707</b> | <b>4.119.229</b> | <b>5.071.977</b> | <b>5.616.565</b> |
| <b>Total Pasivo + Capital</b>     | <b>8.394.119</b> | <b>8.365.306</b> | <b>7.401.153</b> | <b>6.795.469</b> | <b>6.554.849</b> | <b>5.818.753</b> |

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**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                    | 2021<br>19       | 2022<br>20       | 2023<br>21       | 2024<br>22       | 2025<br>23       | 2026<br>24       |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>BALANCE GENERAL</b>            |                  |                  |                  |                  |                  |                  |
| <b>ACTIVO</b>                     |                  |                  |                  |                  |                  |                  |
| Efectivo Disponible               | 2.296.440        | 3.251.930        | 2.625.582        | 2.921.857        | 3.057.257        | 3.225.830        |
| Cuentas de Reserva                | 1.071.959        | 264.520          | 354.192          | 77.182           | -11.677          | -9.796           |
| IVA por Recuperar                 | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Activo Circulante</b>    | <b>3.368.399</b> | <b>3.516.450</b> | <b>2.979.774</b> | <b>2.999.039</b> | <b>3.045.579</b> | <b>3.216.034</b> |
| Activo Fijo Bruto                 | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        |
| Depreciación Acumulada            | 3.612.911        | 3.922.075        | 4.231.240        | 4.540.405        | 4.849.569        | 5.158.734        |
| <b>Total Activo Fijo Neto</b>     | <b>3.400.812</b> | <b>3.091.647</b> | <b>2.782.482</b> | <b>2.473.318</b> | <b>2.164.153</b> | <b>1.854.988</b> |
| Otros Activos                     | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        |
| Amortización Acumulada            | 969.333          | 1.056.787        | 1.144.242        | 1.231.696        | 1.319.151        | 1.406.605        |
| <b>Total Activos Diferidos</b>    | <b>962.000</b>   | <b>874.545</b>   | <b>787.091</b>   | <b>699.636</b>   | <b>612.182</b>   | <b>524.727</b>   |
| <b>Total Activo</b>               | <b>7.731.211</b> | <b>7.482.642</b> | <b>6.549.347</b> | <b>6.171.993</b> | <b>5.821.914</b> | <b>5.595.750</b> |
| <b>PASIVO</b>                     |                  |                  |                  |                  |                  |                  |
| <b>Pasivo Circulante</b>          |                  |                  |                  |                  |                  |                  |
| Creditos a corto Plazo            | 0                | 0                | 0                | 0                | 0                | 0                |
| Cuentas por Pagar                 | 0                | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar  | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Pasivo Circulante</b>    | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Pasivo a Largo Plazo</b>       |                  |                  |                  |                  |                  |                  |
| ISR diferido a largo plazo        | 0                | 0                | 0                | 0                | 0                | 0                |
| Reserva Mantenimiento Mayor       | 293.077          | 264.520          | 354.192          | 77.182           | -11.677          | -9.796           |
| Fondo a Largo Plazo               | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Pasivo a Largo Plazo</b> | <b>293.077</b>   | <b>264.520</b>   | <b>354.192</b>   | <b>77.182</b>    | <b>-11.677</b>   | <b>-9.796</b>    |
| <b>Total Pasivo</b>               | <b>293.077</b>   | <b>264.520</b>   | <b>354.192</b>   | <b>77.182</b>    | <b>-11.677</b>   | <b>-9.796</b>    |
| <b>CAPITAL CONTABLE</b>           |                  |                  |                  |                  |                  |                  |
| Capital Social                    | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        |
| Resultado del Ejercicio           | 1.880.107        | 2.076.429        | 2.228.963        | 2.525.238        | 2.660.637        | 2.829.211        |
| Resultado Acumulado Neto          | 2.872.620        | 2.456.286        | 1.280.786        | 884.166          | 487.547          | 90.928           |
| Dividendos Decretados             | 58.538           | 2.296.440        | 3.251.930        | 2.625.582        | 2.921.857        | 3.057.257        |
| <b>Total Capital Contable</b>     | <b>7.438.133</b> | <b>7.218.122</b> | <b>6.195.155</b> | <b>6.094.811</b> | <b>5.833.591</b> | <b>5.605.546</b> |
| <b>Total Pasivo + Capital</b>     | <b>7.731.211</b> | <b>7.482.642</b> | <b>6.549.347</b> | <b>6.171.993</b> | <b>5.821.914</b> | <b>5.595.750</b> |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                    | 2027<br>25       | 2028<br>26       | 2029<br>27       | 2030<br>28       | 2031<br>29       | 2032<br>30       |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>BALANCE GENERAL</b>            |                  |                  |                  |                  |                  |                  |
| <b>ACTIVO</b>                     |                  |                  |                  |                  |                  |                  |
| Efectivo Disponible               | 3.450.191        | 4.132.740        | 5.234.928        | 6.317.549        | 6.975.157        | 7.494.730        |
| Cuentas de Reserva                | 87.209           | 175.860          | 283.533          | 398.454          | 520.990          | -37.715          |
| IVA por Recuperar                 | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Activo Circulante</b>    | <b>3.537.400</b> | <b>4.308.601</b> | <b>5.518.461</b> | <b>6.716.003</b> | <b>7.496.147</b> | <b>7.457.015</b> |
| Activo Fijo Bruto                 | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        | 7.013.722        |
| Depreciación Acumulada            | 5.467.899        | 5.777.064        | 6.086.228        | 6.395.393        | 6.704.558        | 7.013.722        |
| <b>Total Activo Fijo Neto</b>     | <b>1.545.824</b> | <b>1.236.659</b> | <b>927.494</b>   | <b>618.329</b>   | <b>309.165</b>   | <b>0</b>         |
| Otros Activos                     | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        | 1.931.333        |
| Amortización Acumulada            | 1.494.060        | 1.581.515        | 1.668.969        | 1.756.424        | 1.843.878        | 1.931.333        |
| <b>Total Activos Diferidos</b>    | <b>437.273</b>   | <b>349.818</b>   | <b>262.364</b>   | <b>174.909</b>   | <b>87.455</b>    | <b>0</b>         |
| <b>Total Activo</b>               | <b>5.520.496</b> | <b>5.895.078</b> | <b>6.708.319</b> | <b>7.509.242</b> | <b>7.892.766</b> | <b>7.457.015</b> |
| <b>PASIVO</b>                     |                  |                  |                  |                  |                  |                  |
| <b>Pasivo Circulante</b>          |                  |                  |                  |                  |                  |                  |
| Creditos a corto Plazo            | 0                | 0                | 0                | 0                | 0                | 0                |
| Cuentas por Pagar                 | 0                | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar  | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Pasivo Circulante</b>    | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Pasivo a Largo Plazo</b>       |                  |                  |                  |                  |                  |                  |
| ISR diferido a largo plazo        | 0                | 0                | 0                | 0                | 0                | 0                |
| Reserva Mantenimiento Mayor       | 87.209           | 175.860          | 283.533          | 398.454          | 520.990          | -37.715          |
| Impuesto a Largo Plazo            | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Pasivo a Largo Plazo</b> | <b>87.209</b>    | <b>175.860</b>   | <b>283.533</b>   | <b>398.454</b>   | <b>520.990</b>   | <b>-37.715</b>   |
| <b>Total Pasivo</b>               | <b>87.209</b>    | <b>175.860</b>   | <b>283.533</b>   | <b>398.454</b>   | <b>520.990</b>   | <b>-37.715</b>   |
| <b>CAPITAL CONTABLE</b>           |                  |                  |                  |                  |                  |                  |
| Capital Social                    | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        | 2.685.407        |
| Resultado del Ejercicio           | 2.975.926        | 3.206.069        | 3.453.449        | 3.719.813        | 4.000.367        | 4.548.335        |
| Resultado Acumulado Neto          | -228.046         | -172.259         | 285.930          | 705.568          | 686.002          | 260.988          |
| Dividendos Decretados             | 3.148.184        | 2.920.139        | 2.747.880        | 3.033.810        | 3.739.379        | 4.425.381        |
| <b>Total Capital Contable</b>     | <b>5.433.287</b> | <b>5.719.217</b> | <b>6.424.786</b> | <b>7.110.788</b> | <b>7.371.776</b> | <b>7.494.730</b> |
| <b>Total Pasivo + Capital</b>     | <b>5.520.496</b> | <b>5.895.078</b> | <b>6.708.319</b> | <b>7.509.242</b> | <b>7.892.766</b> | <b>7.457.015</b> |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                                | 2003<br>1 | 2004<br>2 | 2005<br>3       | 2006<br>4      | 2007<br>5       | 2008<br>6       |
|-----------------------------------------------|-----------|-----------|-----------------|----------------|-----------------|-----------------|
| <b>ESTADO DE RESULTADOS</b>                   |           |           |                 |                |                 |                 |
| Ingresos de Operación                         | 0         | 0         | 115.456         | 449.358        | 538.393         | 658.235         |
| Costes de Operación                           | 0         | 0         | 8.174           | 22.938         | 25.055          | 27.826          |
| <b>Utilidad Bruta</b>                         | <b>0</b>  | <b>0</b>  | <b>107.282</b>  | <b>426.420</b> | <b>513.339</b>  | <b>630.409</b>  |
| Gastos de Administración y Operación          | 0         | 0         | 25.883          | 62.201         | 65.249          | 76.479          |
| Depreciación & Amort                          | 0         | 0         | 31.710          | 82.105         | 132.771         | 164.092         |
| <b>Total Gastos de Admon y Operación</b>      | <b>0</b>  | <b>0</b>  | <b>57.592</b>   | <b>144.306</b> | <b>198.020</b>  | <b>240.571</b>  |
| <b>Utilidad de Operación (EBIT)</b>           | <b>0</b>  | <b>0</b>  | <b>49.690</b>   | <b>282.114</b> | <b>315.319</b>  | <b>389.838</b>  |
| <b>Total Costo Integral de Financiamiento</b> | <b>0</b>  | <b>0</b>  | <b>226.196</b>  | <b>319.606</b> | <b>474.351</b>  | <b>550.743</b>  |
| <b>Utilidad antes de Impuestos (EBT)</b>      | <b>0</b>  | <b>0</b>  | <b>-176.506</b> | <b>-37.492</b> | <b>-159.032</b> | <b>-160.905</b> |
| ISR                                           | 0         | 0         | 0               | 0              | 0               | 0               |
| IMPAC                                         | 0         | 0         | 0               | 0              | 0               | 0               |
| PTU                                           | 0         | 0         | 0               | 0              | 0               | 0               |
| Impuestos Diferidos                           | 0         | 0         | 0               | 0              | 0               | 0               |
| <b>Impuestos</b>                              | <b>0</b>  | <b>0</b>  | <b>0</b>        | <b>0</b>       | <b>0</b>        | <b>0</b>        |
| <b>Utilidad Neta</b>                          | <b>0</b>  | <b>0</b>  | <b>-176.506</b> | <b>-37.492</b> | <b>-159.032</b> | <b>-160.905</b> |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO | 2009<br>7 | 2010<br>8 | 2011<br>9 | 2012<br>10 | 2013<br>11 | 2014<br>12 |
|----------------|-----------|-----------|-----------|------------|------------|------------|
|----------------|-----------|-----------|-----------|------------|------------|------------|

**ESTADO DE RESULTADOS**

|                                               |                |                  |                  |                  |                  |                  |
|-----------------------------------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| Ingresos de Operación                         | 975.443        | 1.229.885        | 1.340.115        | 1.460.384        | 1.591.622        | 1.734.849        |
| Costes de Operación                           | 37.233         | 47.329           | 49.166           | 51.074           | 53.056           | 55.115           |
| <b>Utilidad Bruta</b>                         | <b>938.210</b> | <b>1.182.556</b> | <b>1.290.949</b> | <b>1.409.310</b> | <b>1.538.566</b> | <b>1.679.734</b> |
| Gastos de Administración y Operación          | 96.517         | 117.685          | 109.255          | 113.499          | 109.873          | 108.351          |
| Depreciación & Amort                          | 200.986        | 264.756          | 286.959          | 285.975          | 285.975          | 285.975          |
| <b>Total Gastos de Admon y Operación</b>      | <b>297.503</b> | <b>382.441</b>   | <b>396.214</b>   | <b>399.474</b>   | <b>395.848</b>   | <b>394.326</b>   |
| <b>Utilidad de Operación (EBIT)</b>           | <b>640.707</b> | <b>800.114</b>   | <b>894.735</b>   | <b>1.009.836</b> | <b>1.142.718</b> | <b>1.285.408</b> |
| <b>Total Costo Integral de Financiamiento</b> | <b>669.169</b> | <b>688.489</b>   | <b>753.861</b>   | <b>665.220</b>   | <b>637.848</b>   | <b>597.504</b>   |
| <b>Utilidad antes de Impuestos (EBT)</b>      | <b>-28.462</b> | <b>111.625</b>   | <b>140.874</b>   | <b>344.616</b>   | <b>504.871</b>   | <b>687.904</b>   |
| ISR                                           | 0              | 68.231           | 95.519           | 159.931          | 199.936          | 245.729          |
| IMPAC                                         | 0              | 0                | 0                | 0                | 0                | 0                |
| PTU                                           | 0              | 0                | 0                | 0                | 0                | 0                |
| Impuestos Diferidos                           | 0              | 0                | 0                | 0                | 0                | 0                |
| <b>Impuestos</b>                              | <b>0</b>       | <b>68.231</b>    | <b>95.519</b>    | <b>159.931</b>   | <b>199.936</b>   | <b>245.729</b>   |
| <b>Utilidad Neta</b>                          | <b>-28.462</b> | <b>43.394</b>    | <b>45.356</b>    | <b>184.685</b>   | <b>304.934</b>   | <b>442.175</b>   |

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**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
*(Expresado en miles de Pesos)*

| AÑO<br>PERIODO | 2015<br>13 | 2016<br>14 | 2017<br>15 | 2018<br>16 | 2019<br>17 | 2020<br>18 |
|----------------|------------|------------|------------|------------|------------|------------|
|----------------|------------|------------|------------|------------|------------|------------|

**ESTADO DE RESULTADOS**

|                                               |                  |                  |                  |                  |                  |                  |
|-----------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Ingresos de Operación                         | 1.891.179        | 2.171.499        | 2.487.953        | 2.736.768        | 2.994.792        | 3.232.771        |
| Costes de Operación                           | 57.254           | 65.795           | 74.913           | 77.821           | 80.841           | 83.978           |
| <b>Utilidad Bruta</b>                         | <b>1.833.925</b> | <b>2.105.703</b> | <b>2.413.040</b> | <b>2.658.947</b> | <b>2.913.952</b> | <b>3.148.793</b> |
| Gastos de Administración y Operación          | 95.704           | 107.679          | 139.760          | 145.574          | 198.935          | 222.778          |
| Depreciación & Amort                          | 281.861          | 305.660          | 372.192          | 400.307          | 400.307          | 400.307          |
| <b>Total Gastos de Admon y Operación</b>      | <b>377.565</b>   | <b>413.339</b>   | <b>511.952</b>   | <b>545.881</b>   | <b>599.242</b>   | <b>623.085</b>   |
| <b>Utilidad de Operación (EBIT)</b>           | <b>1.456.360</b> | <b>1.692.364</b> | <b>1.901.088</b> | <b>2.113.066</b> | <b>2.314.709</b> | <b>2.525.708</b> |
| <b>Total Costo Integral de Financiamiento</b> | <b>617.735</b>   | <b>645.940</b>   | <b>582.459</b>   | <b>523.438</b>   | <b>344.247</b>   | <b>180.750</b>   |
| <b>Utilidad antes de Impuestos (EBT)</b>      | <b>838.625</b>   | <b>1.046.424</b> | <b>1.318.630</b> | <b>1.589.629</b> | <b>1.970.463</b> | <b>2.344.958</b> |
| ISR                                           | 269.307          | 370.657          | 457.951          | 539.947          | 648.256          | 752.921          |
| IMPAC                                         | 0                | 0                | 0                | 0                | 0                | 0                |
| PTU                                           | 0                | 0                | 0                | 0                | 0                | 0                |
| Impuestos Diferidos                           | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Impuestos</b>                              | <b>269.307</b>   | <b>370.657</b>   | <b>457.951</b>   | <b>539.947</b>   | <b>648.256</b>   | <b>752.921</b>   |
| <b>Utilidad Neta</b>                          | <b>569.318</b>   | <b>675.767</b>   | <b>860.678</b>   | <b>1.049.681</b> | <b>1.322.206</b> | <b>1.592.037</b> |

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2011/12

2011/12

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO | 2021<br>19 | 2022<br>20 | 2023<br>21 | 2024<br>22 | 2025<br>23 | 2026<br>24 |
|----------------|------------|------------|------------|------------|------------|------------|
|----------------|------------|------------|------------|------------|------------|------------|

**ESTADO DE RESULTADOS**

|                                               |                  |                  |                  |                  |                  |                  |
|-----------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Ingresos de Operación                         | 3.455.786        | 3.694.281        | 3.949.337        | 4.211.627        | 4.491.342        | 4.789.642        |
| Costes de Operación                           | 87.237           | 90.623           | 94.140           | 97.793           | 101.588          | 105.531          |
| <b>Utilidad Bruta</b>                         | <b>3.368.549</b> | <b>3.603.658</b> | <b>3.855.197</b> | <b>4.113.834</b> | <b>4.389.754</b> | <b>4.684.111</b> |
| Gastos de Administración y Operación          | 230.251          | 216.159          | 226.374          | 174.921          | 163.760          | 170.358          |
| Depreciación & Amort                          | 400.307          | 396.619          | 396.619          | 396.619          | 396.619          | 396.619          |
| <b>Total Gastos de Admon y Operación</b>      | <b>630.559</b>   | <b>612.778</b>   | <b>622.993</b>   | <b>571.541</b>   | <b>560.379</b>   | <b>566.977</b>   |
| <b>Utilidad de Operación (EBIT)</b>           | <b>2.737.991</b> | <b>2.990.880</b> | <b>3.232.204</b> | <b>3.542.293</b> | <b>3.829.375</b> | <b>4.117.134</b> |
| <b>Total Costo Integral de Financiamiento</b> | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Utilidad antes de Impuestos (EBT)</b>      | <b>2.737.991</b> | <b>2.990.880</b> | <b>3.232.204</b> | <b>3.542.293</b> | <b>3.829.375</b> | <b>4.117.134</b> |
| ISR                                           | 857.884          | 914.451          | 1.003.241        | 1.017.055        | 1.168.738        | 1.287.923        |
| IMPAC                                         | 0                | 0                | 0                | 0                | 0                | 0                |
| PTU                                           | 0                | 0                | 0                | 0                | 0                | 0                |
| Impuestos Diferidos                           | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Impuestos</b>                              | <b>857.884</b>   | <b>914.451</b>   | <b>1.003.241</b> | <b>1.017.055</b> | <b>1.168.738</b> | <b>1.287.923</b> |
| <b>Utilidad Neta</b>                          | <b>1.880.107</b> | <b>2.076.429</b> | <b>2.228.963</b> | <b>2.525.238</b> | <b>2.660.637</b> | <b>2.829.211</b> |

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2011/12

2012/13

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
*(Expresado en miles de Pesos)*

| AÑO     | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 |
|---------|------|------|------|------|------|------|
| PERIODO | 25   | 26   | 27   | 28   | 29   | 30   |

**ESTADO DE RESULTADOS**

|                                               |                  |                  |                  |                  |                  |                  |
|-----------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Ingresos de Operación                         | 5.107.759        | 5.447.012        | 5.808.806        | 6.194.638        | 6.606.107        | 7.044.915        |
| Costes de Operación                           | 109.626          | 113.881          | 118.300          | 122.891          | 127.661          | 132.615          |
| <b>Utilidad Bruta</b>                         | <b>4.998.133</b> | <b>5.333.132</b> | <b>5.690.506</b> | <b>6.071.747</b> | <b>6.478.446</b> | <b>6.912.300</b> |
| Gastos de Administración y Operación          | 273.087          | 279.585          | 291.222          | 302.697          | 314.841          | 212.510          |
| Depreciación & Amort                          | 396.619          | 396.619          | 396.619          | 396.619          | 396.619          | 396.619          |
| <b>Total Gastos de Admon y Operación</b>      | <b>669.706</b>   | <b>676.205</b>   | <b>687.841</b>   | <b>699.316</b>   | <b>711.461</b>   | <b>609.130</b>   |
| <b>Utilidad de Operación (EBIT)</b>           | <b>4.328.427</b> | <b>4.656.927</b> | <b>5.002.665</b> | <b>5.372.431</b> | <b>5.766.985</b> | <b>6.303.171</b> |
| <b>Total Costo Integral de Financiamiento</b> | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Utilidad antes de Impuestos (EBT)</b>      | <b>4.328.427</b> | <b>4.656.927</b> | <b>5.002.665</b> | <b>5.372.431</b> | <b>5.766.985</b> | <b>6.303.171</b> |
| ISR                                           | 1.352.501        | 1.450.858        | 1.549.216        | 1.652.618        | 1.766.618        | 1.754.836        |
| IMPAC                                         | 0                | 0                | 0                | 0                | 0                | 0                |
| PTU                                           | 0                | 0                | 0                | 0                | 0                | 0                |
| Impuestos Diferidos                           | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Impuestos</b>                              | <b>1.352.501</b> | <b>1.450.858</b> | <b>1.549.216</b> | <b>1.652.618</b> | <b>1.766.618</b> | <b>1.754.836</b> |
| <b>Utilidad Neta</b>                          | <b>2.975.926</b> | <b>3.206.069</b> | <b>3.453.449</b> | <b>3.719.813</b> | <b>4.000.367</b> | <b>4.548.335</b> |

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**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                              | 2003<br>1 | 2004<br>2  | 2005<br>3  | 2006<br>4 | 2007<br>5  | 2008<br>6  |
|---------------------------------------------|-----------|------------|------------|-----------|------------|------------|
| <b>FLUJO DE EFECTIVO</b>                    |           |            |            |           |            |            |
| Utilidad de Operación                       | 0         | 0          | 49.690     | 282.114   | 315.319    | 389.838    |
| Depreciación y Amortización                 | 0         | 0          | 31.710     | 82.105    | 132.771    | 164.092    |
| <b>E B I T D A</b>                          | 0         | 0          | 81.399     | 364.219   | 448.090    | 553.929    |
| Impuestos Totales                           | 0         | 0          | 0          | 0         | 0          | 0          |
| <b>Flujo Operativo despues de Impuestos</b> | 0         | 0          | 81.399     | 364.219   | 448.090    | 553.929    |
| Capital de Trabajo                          |           |            |            |           |            |            |
| IVA por Recuperar                           | -46.042   | 10.655     | 22.350     | -19.016   | 23.535     | -5.898     |
| Cuentas por pagar                           | 0         | 0          | 0          | 0         | 0          | 0          |
| Intereses y Comisiones por Pagar            | 0         | 9.146      | 6.066      | -10.960   | 1.187      | 11.005     |
| <b>Total de Capital de Trabajo Neto</b>     | -46.042   | 19.802     | 28.415     | -29.976   | 24.722     | 5.107      |
| Inversion                                   |           |            |            |           |            |            |
| Inversión Total en Infraestructura          | -887.866  | -1.360.690 | -1.195.914 | -762.364  | -885.458   | -1.466.716 |
| Reservas Mantenimiento Mayor                | 0         | 8.067      | 9.705      | 4.725     | 2.133      | 12.807     |
| <b>Flujo Operativo Libre Neto</b>           | -933.908  | -1.332.821 | -1.076.394 | -423.397  | -410.513   | -894.873   |
| Flujo Financiero                            |           |            |            |           |            |            |
| Credito Puente C.P.                         | 0         | 1.041.736  | 1.399.760  | 393.243   | -2.279.070 | 1.632.686  |
| Credito a Largo Plazo                       | 0         | 0          | 0          | 0         | 2.865.744  | -179.703   |
| Gastos Financieros                          | 0         | 0          | -226.196   | -319.606  | -474.351   | -550.743   |
| Aumentos de Capital                         | 933.908   | 299.153    | 0          | 707.744   | 324.683    | 0          |
| <b>Flujo Financiero Neto</b>                | 933.908   | 1.340.888  | 1.173.564  | 781.381   | 437.005    | 902.241    |
| <b>Flujo Efectivo Neto</b>                  | 0         | 8.067      | 97.170     | 357.984   | 26.492     | 7.368      |



**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
(Expresado en miles de Pesos)

| AÑO<br>PERIODO                              | 2009<br>7       | 2010<br>8        | 2011<br>9        | 2012<br>10       | 2013<br>11       | 2014<br>12       |
|---------------------------------------------|-----------------|------------------|------------------|------------------|------------------|------------------|
| <b>FLUJO DE EFECTIVO</b>                    |                 |                  |                  |                  |                  |                  |
| Utilidad de Operación                       | 640.707         | 800.114          | 894.735          | 1.009.836        | 1.142.718        | 1.285.408        |
| Depreciación y Amortización                 | 200.986         | 264.756          | 286.959          | 285.975          | 285.975          | 285.975          |
| <b>E B I T D A</b>                          | <b>841.692</b>  | <b>1.064.870</b> | <b>1.181.694</b> | <b>1.295.811</b> | <b>1.428.693</b> | <b>1.571.383</b> |
| Impuestos Totales                           | 0               | -68.231          | -95.519          | -159.931         | -199.936         | -245.729         |
| <b>Flujo Operativo despues de Impuestos</b> | <b>841.692</b>  | <b>996.639</b>   | <b>1.086.175</b> | <b>1.135.880</b> | <b>1.228.757</b> | <b>1.325.654</b> |
| Capital de Trabajo                          |                 |                  |                  |                  |                  |                  |
| IVA por Recuperar                           | 13.628          | 789              | 0                | 0                | 0                | -9.311           |
| Cuentas por pagar                           | 0               | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar            | -7.749          | -8.696           | 0                | 0                | 0                | 0                |
| <b>Total de Capital de Trabajo Neto</b>     | <b>5.879</b>    | <b>-7.906</b>    | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>-9.311</b>    |
| Inversion                                   |                 |                  |                  |                  |                  |                  |
| Inversión Total en Infraestructura          | -535.792        | 0                | 0                | 0                | 0                | -404.582         |
| Reservas Mantenimiento Mayor                | 19.444          | 34.895           | -13.508          | 36.630           | -14.237          | -17.989          |
| <b>Flujo Operativo Libre Neto</b>           | <b>331.224</b>  | <b>1.023.628</b> | <b>1.072.667</b> | <b>1.172.510</b> | <b>1.214.520</b> | <b>893.772</b>   |
| Flujo Financiero                            |                 |                  |                  |                  |                  |                  |
| Credito Puente C.P.                         | 836.870         | -3.025.225       | 0                | 0                | 0                | 0                |
| Credito a Largo Plazo                       | -495.925        | 2.976.859        | -99.112          | -208.533         | -307.350         | -422.230         |
| Gastos Financieros                          | -669.169        | -688.489         | -753.861         | -665.220         | -637.848         | -597.504         |
| Aumentos de Capital                         | 0               | 0                | 0                | 0                | 0                | 413.893          |
| <b>Flujo Financiero Neto</b>                | <b>-328.224</b> | <b>-736.855</b>  | <b>-852.972</b>  | <b>-873.754</b>  | <b>-945.197</b>  | <b>-605.841</b>  |
| <b>Flujo Efectivo Neto</b>                  | <b>3.000</b>    | <b>286.772</b>   | <b>219.695</b>   | <b>298.757</b>   | <b>269.322</b>   | <b>287.931</b>   |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
*(Expresado en miles de Pesos)*

| AÑO<br>PERIODO                              | 2015<br>13       | 2016<br>14       | 2017<br>15        | 2018<br>16        | 2019<br>17        | 2020<br>18        |
|---------------------------------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| <b>FLUJO DE EFECTIVO</b>                    |                  |                  |                   |                   |                   |                   |
| Utilidad de Operación                       | 1.456.360        | 1.692.364        | 1.901.088         | 2.113.066         | 2.314.709         | 2.525.708         |
| Depreciación y Amortización                 | 281.861          | 305.660          | 372.192           | 400.307           | 400.307           | 400.307           |
| <b>E B I T D A</b>                          | <b>1.738.221</b> | <b>1.998.024</b> | <b>2.273.280</b>  | <b>2.513.374</b>  | <b>2.715.017</b>  | <b>2.926.015</b>  |
| Impuestos Totales                           | -269.307         | -370.657         | -457.951          | -539.947          | -648.256          | -752.921          |
| <b>Flujo Operativo despues de Impuestos</b> | <b>1.468.914</b> | <b>1.627.367</b> | <b>1.815.329</b>  | <b>1.973.426</b>  | <b>2.066.760</b>  | <b>2.173.094</b>  |
| Capital de Trabajo                          |                  |                  |                   |                   |                   |                   |
| IVA por Recuperar                           | -9.665           | 16.483           | 2.492             | 0                 | 0                 | 0                 |
| Cuentas por pagar                           | 0                | 0                | 0                 | 0                 | 0                 | 0                 |
| Intereses y Comisiones por Pagar            | 11.041           | -4.938           | -3.793            | -2.310            | 0                 | 0                 |
| <b>Total de Capital de Trabajo Neto</b>     | <b>1.376</b>     | <b>11.545</b>    | <b>-1.300</b>     | <b>-2.310</b>     | <b>0</b>          | <b>0</b>          |
| Inversion                                   |                  |                  |                   |                   |                   |                   |
| Inversión Total en Infraestructura          | -1.064.511       | -381.161         | 0                 | 0                 | 0                 | 0                 |
| Reservas Mantenimiento Mayor                | -87.126          | 5.809            | 25.175            | 27.127            | 52.201            | 96.328            |
| <b>Flujo Operativo Libre Neto</b>           | <b>318.653</b>   | <b>1.263.561</b> | <b>1.839.204</b>  | <b>1.998.243</b>  | <b>2.118.961</b>  | <b>2.269.423</b>  |
| Flujo Financiero                            |                  |                  |                   |                   |                   |                   |
| Credito Puente C.P.                         | 1.132.762        | 539.597          | 216.028           | -1.888.388        | 0                 | 0                 |
| Credito a Largo Plazo                       | -587.852         | -786.902         | -1.034.779        | 902.365           | -1.245.569        | -1.377.012        |
| Gastos Financieros                          | -617.735         | -645.940         | -582.459          | -523.438          | -344.247          | -180.750          |
| Aumentos de Capital                         | 6.026            | 0                | 0                 | 0                 | 0                 | 0                 |
| <b>Flujo Financiero Neto</b>                | <b>-66.799</b>   | <b>-893.246</b>  | <b>-1.401.210</b> | <b>-1.509.461</b> | <b>-1.589.816</b> | <b>-1.557.762</b> |
| <b>Flujo Efectivo Neto</b>                  | <b>251.854</b>   | <b>370.315</b>   | <b>437.994</b>    | <b>488.783</b>    | <b>529.145</b>    | <b>711.660</b>    |

**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
*(Expresado en miles de Pesos)*

| AÑO     | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|---------|------|------|------|------|------|------|
| PERIODO | 19   | 20   | 21   | 22   | 23   | 24   |

**FLUJO DE EFECTIVO**

|                                             |                  |                  |                  |                  |                  |                  |
|---------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Utilidad de Operación                       | 2.737.991        | 2.990.880        | 3.232.204        | 3.542.293        | 3.829.375        | 4.117.134        |
| Depreciación y Amortización                 | 400.307          | 396.619          | 396.619          | 396.619          | 396.619          | 396.619          |
| <b>E B I T D A</b>                          | <b>3.138.298</b> | <b>3.387.500</b> | <b>3.628.823</b> | <b>3.938.912</b> | <b>4.225.995</b> | <b>4.513.753</b> |
| Impuestos Totales                           | -857.884         | -914.451         | -1.003.241       | -1.017.055       | -1.168.738       | -1.287.923       |
| <b>Flujo Operativo despues de Impuestos</b> | <b>2.280.414</b> | <b>2.473.048</b> | <b>2.625.582</b> | <b>2.921.857</b> | <b>3.057.257</b> | <b>3.225.830</b> |

|                                         |          |          |          |          |          |          |
|-----------------------------------------|----------|----------|----------|----------|----------|----------|
| Capital de Trabajo                      |          |          |          |          |          |          |
| IVA por Recuperar                       | 0        | 0        | 0        | 0        | 0        | 0        |
| Cuentas por pagar                       | 0        | 0        | 0        | 0        | 0        | 0        |
| Intereses y Comisiones por Pagar        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total de Capital de Trabajo Neto</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                                    |                  |                  |                  |                  |                  |                  |
|------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Inversion                          |                  |                  |                  |                  |                  |                  |
| Inversión Total en Infraestructura | 0                | 0                | 0                | 0                | 0                | 0                |
| Reservas Mantenimiento Mayor       | 90.889           | -28.557          | 89.672           | -277.010         | -88.860          | 1.881            |
| <b>Flujo Operativo Libre Neto</b>  | <b>2.371.303</b> | <b>2.444.491</b> | <b>2.715.254</b> | <b>2.644.848</b> | <b>2.968.397</b> | <b>3.227.711</b> |

|                              |          |          |          |          |          |          |
|------------------------------|----------|----------|----------|----------|----------|----------|
| Flujo Financiero             |          |          |          |          |          |          |
| Credito Puente C.P.          | 0        | 0        | 0        | 0        | 0        | 0        |
| Credito a Largo Plazo        | 0        | 0        | 0        | 0        | 0        | 0        |
| Gastos Financieros           | 0        | 0        | 0        | 0        | 0        | 0        |
| Aumentos de Capital          | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Flujo Financiero Neto</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |                  |                  |                  |                  |                  |                  |
|----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Flujo Efectivo Neto</b> | <b>2.371.303</b> | <b>2.444.491</b> | <b>2.715.254</b> | <b>2.644.848</b> | <b>2.968.397</b> | <b>3.227.711</b> |
|----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|

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**PLAN ECONOMICO-FINANCIERO**  
**ALTERNATIVA SISTEMA COMPLETO**  
*(Expresado en miles de Pesos)*

| AÑO     | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 |
|---------|------|------|------|------|------|------|
| PERIODO | 25   | 26   | 27   | 28   | 29   | 30   |

**FLUJO DE EFECTIVO**

|                                             |                  |                  |                  |                  |                  |                  |
|---------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Utilidad de Operación                       | 4.328.427        | 4.656.927        | 5.002.665        | 5.372.431        | 5.766.985        | 6.303.171        |
| Depreciación y Amortización                 | 396.619          | 396.619          | 396.619          | 396.619          | 396.619          | 396.619          |
| <b>EBITDA</b>                               | <b>4.725.046</b> | <b>5.053.546</b> | <b>5.399.284</b> | <b>5.769.050</b> | <b>6.163.605</b> | <b>6.699.790</b> |
| Impuestos Totales                           | -1.352.501       | -1.450.858       | -1.549.216       | -1.652.618       | -1.766.618       | -1.754.836       |
| <b>Flujo Operativo despues de Impuestos</b> | <b>3.372.545</b> | <b>3.602.688</b> | <b>3.850.068</b> | <b>4.116.432</b> | <b>4.396.987</b> | <b>4.944.954</b> |
| Capital de Trabajo                          |                  |                  |                  |                  |                  |                  |
| IVA por Recuperar                           | 0                | 0                | 0                | 0                | 0                | 0                |
| Cuentas por pagar                           | 0                | 0                | 0                | 0                | 0                | 0                |
| Intereses y Comisiones por Pagar            | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total de Capital de Trabajo Neto</b>     | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| Inversion                                   |                  |                  |                  |                  |                  |                  |
| Inversión Total en Infraestructura          | 0                | 0                | 0                | 0                | 0                | 0                |
| Reservas Mantenimiento Mayor                | 97.005           | 88.651           | 107.673          | 114.921          | 122.536          | -558.705         |
| <b>Flujo Operativo Libre Neto</b>           | <b>3.469.550</b> | <b>3.691.340</b> | <b>3.957.741</b> | <b>4.231.353</b> | <b>4.519.523</b> | <b>4.386.249</b> |
| Flujo Financiero                            |                  |                  |                  |                  |                  |                  |
| Credito Puente C.P.                         | 0                | 0                | 0                | 0                | 0                | 0                |
| Credito a Largo Plazo                       | 0                | 0                | 0                | 0                | 0                | 0                |
| Gastos Financieros                          | 0                | 0                | 0                | 0                | 0                | 0                |
| Aumentos de Capital                         | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Flujo Financiero Neto</b>                | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Flujo Efectivo Neto</b>                  | <b>3.469.550</b> | <b>3.691.340</b> | <b>3.957.741</b> | <b>4.231.353</b> | <b>4.519.523</b> | <b>4.386.249</b> |